

Washington State Smile Partners
2017 Final Report

1. Summarize the activities undertaken in providing the scope of services described in Attachment A.

Clinical staff provided a total of 84 treatments to seniors, 65 (or 77%) of which involved island residents. Since some Smiles for Life patients return to the Waterfront Park Community Center operatory for treatment more than once during the year, it's important to note that Smiles for Life served a total of 63 (unique) individual patients. Among them were 44 island residents, representing 70% of the total. During the year, Smiles for Life hygienists also served low-income patients from the following cities, outside of Bainbridge Island:

Poulsbo	5
Suquamish	4
Bremerton	1
Port Townsend	1
Silverdale	2
Indianola	1

As part of its treatment services, Smile Partners provides an oral health screening, cleaning and referrals to local providers who offer restorative care. To help cover the difference between sliding-scale patient copays and the cost of delivering preventive dental hygiene services, Smile Partners charged the City \$4,934 in direct services subsidies. Based on the number of island patients Smile Partners served, this amounts to an average subsidy of \$75 per patient, well within the \$55 - \$85 range provided for in the original proposal. The average is on the higher end of the range, reflecting the large number of low-income participants who qualified for the lowest copay of \$45 on the sliding scale based on their income. This too is a success indicator since serving as many low-income residents as possible was a cornerstone of Smile Partners' proposal to the City.

2. Reference the project objectives identified in your project proposal. Were those objectives achieved? Why or why not? Were there any unexpected positive outcomes or challenges?

In 2017, the goal was to provide 75-85 treatment services. Smile Partners reached 87% of the goal. With SFL clinic being closed for five months, this heavily impacted our ability to reach our goal. Due to the clinics closure, marketing and advertising was decreased. Outreach efforts will resume once the clinic is fully staffed and can sufficiently serve the community.

In 2017 Smile Partners' Smiles for Life program faced a few challenges, including staff turnover, which resulted in the loss of the previous Hygienist who was supporting the SFL program. Since the start of August 2017 the SFL clinic has been unable to operate. Smile Partner's also acquired a new Executive Director, who has been attempting to hire for the SFL Hygienist vacancy. The SFL Hygienist position has been posted on various sites, such as Indeed, Craigslist, the WA Dental Hygienists' Association and has even been posted in the Bainbridge Community Center's email flyer. Smile Partners is exploring the option of utilizing a Hygienist temp agency. But because temp agencies pay at a higher rate, the SFL budget will need to be reviewed to ensure such an arrangement will not result in any financial burden on the previously submitted budget.

3. Reference the specific measurable results identified in your project proposal. Were they achieved? If not, what challenges prevented the achievement of the anticipated results? How many Bainbridge Island residents were served? Are the conditions for those residents generally improving or worsening? Please explain.

Please response above.

4. Describe the involvement of any partners identified in your project proposal, as well as any unexpected cooperative relationships that developed through implementation of the project. Did the City funding help you attract additional funding or other types of support?

The new Executive Director has attempted to maintain communication with partners during the SFL clinic closure. Once staffing is addressed, the Executive Director will begin adjusting her time to be able to network at community events and actively participate in community forums and networker groups.

5. Reference the project budget specified in Attachment A. Provide an analysis of actual expenses and income in relation to the projected budget.

Because the program was temporarily suspended, the budget was not fully executed, as there was no direct service staff wages or outreach and marketing attempts during the five month closure.

6. Please provide a short description of how the City funding has helped your organization or helped the community. Please also include any quotes or stories related to this support.

The city funding continue to be a great source of support in allowing Smile Partner's to serve such a vulnerable patient population. Dental hygiene can often be neglected due to a patient's inability to pay or lack of insurance coverage. Being able to offer patients services on a sliding scale allows senior to afford quality dental hygiene care from Smile Partners. We hope to continue in our partnership and provide such valuable care to the senior community on Bainbridge Island.

7. What recommendations, if any, do you have regarding future funding cycles?
N/A